

Dos and Don'ts

Do Research: Investigate the areas and types of home you are interested in. I can provide you with a questionnaire that helps you refine your search.

Do get pre-approved for your loan: Complete a loan application and credit check with a lender who will then issue a pre-approval letter stating the type and amount of financing you are eligible to receive. Completing this prior to your home search process gives you an advantage when submitting a purchase offer. I can refer you to a lender if you don't already have one.

Do sign up to receive new listing alerts: Some homes sell right away and others take much longer. The best homes at the best prices sell fast. Sign up on my website or email me to receive new listings as soon as they come on the market.

Do have funds available for an earnest deposit: When your offer is accepted by the seller, you will be required to provide a deposit, or earnest money, on the home, usually in the form of a check. This check will be cashed and held by the title company throughout the buying process and credited back to you at closing.

Don't let the emotions of a potential new home cloud your judgement: Your home purchase may be your single largest investment. It is important to write an offer that is fair for the home and the market in which you are buying, with realistic deadlines for all that has to be done to close on the purchase.

Don't Go It Alone: A contract to buy a home is a legal document. Once the offer is accepted, you will have to review title documents, property disclosures and HOA documents. A home inspection is recommended, plus a home appraisal will be required by the lender. These will have to be scheduled in the right timeframe and new negotiations may be necessary depending on those results. The experience and negotiation skills of a real estate professional helps you make the best offer on a home and navigate all the details during the home buying process, all the while understanding and representing your best interests.

Are you looking for an agent to represent you and your best interests? You, the home buyer, pay nothing for a professional agent. Their fees are paid for by the seller. [Click here](#) to contact us today and find out how we can help you find the most house for the best price.